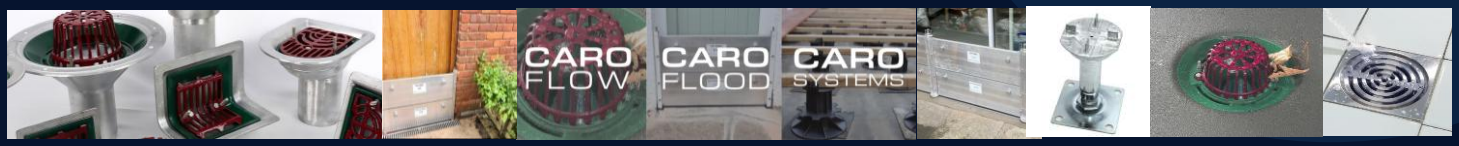
CUSTOMER SUCCESS | MANUFACTURING, RETAIL & CONSTRUCTION

OMNIA: Making World-leading Technologies Attainable for SMES



Caro Group has been delivering premium, industry-trusted solutions for the construction and flood management sectors through its UK manufacturing site for more than 30 years. Driven by a strong commitment to environmental responsibility, it is the only UK company with a foundry to achieve Net Zero Gold Certification and is well on track to achieving Platinum status.

Caroflow specialises in the production and supply of advanced flat roof drainage systems, engineered for performance and durability. **Caro Systems** offers a comprehensive range of fixed-height and adjustable pedestal supports for paving and decking. **Caro Flood** designs and supplies rigorously and independently tested, reliable, and easily deployable demountable commercial and residential flood barriers.

Caro's investment in energy-efficient manufacturing, renewable electricity and local sourcing supports its commitment to lower-carbon production—efforts recognised with the Future Net Zero Gold Award

> *It was impressive to us that OMNIA brings together seamless networking, world-class, top-rated cybersecurity and data protection in one compliance-enabling package.*
>
> *In the head-to-head comparisons we made, OMNIA consistently stood out for its ability to effortlessly integrate everything.*

Dave Lowe

Managing Director, Caro Group

CONNECTED CYBER RESILIENCE

CONNECT | PROTECT | DETECT | RESPOND

Making the Complex Simple & the Costly Affordable – One solution, zero lock-ins, no up-front costs & PAYG options

Caro Group's Pain Points

Caro Group is based in a converted barn in the centre of Royston, Hertfordshire. However, despite the prime location, they faced challenges with the available connectivity in the area.

Simple tasks such as video and voice calls were unreliable, causing frequent disruptions to workflows and essential business communications. Apps ran slowly and uploads and downloads took far too long, often timing out mid-task. As a result, day-to-day operations and productivity were affected by as much as one hour per day per staff member, ultimately impacting Caro's professional image when dealing with clients.

Why Caro Group Chose OMNIA from ATOMNIA

Caro looked at the market for connection and protection solutions but found them to be both costly and complex. To achieve the company's digital transformation objectives, Caro would need multiple solutions, which meant multiple integration projects, support teams, contracts and admin tasks. **OMNIA** stood out for its ability to seamlessly integrate resilient networking, advanced cybersecurity, data protection and support into a single, easy-to-manage solution, reducing the burden of managing multiple suppliers and disconnected IT systems.



CONNECTED CYBER RESILIENCE

CONNECT | PROTECT | DETECT | RESPOND

Proven Foundations for SME's Digital Transformation & Resilience

> *"We wanted to completely overhaul our digital capabilities. The business had several digital transformation projects planned, such as digitising our sales processes and adopting new admin and financial applications. However, upgrading our current underperforming and unreliable connectivity was not the only issue - securing our and our customers' data was a key priority.*

- *To underpin our digital transformation process with a secure and solid foundation*
- *Provided seamless network resilience for all our teams*
- *To deploy resilient security across our entire business*
- *To protect our data and our customer data*
- *To eradicate the network outages that interrupted work and calls*
- *Strong commercial and support offer compared to multiple other solutions researched*

DAVE LOWE | CARO GROUP

A unified cyber resilience solution specifically designed for SMEs

ATOMNIA is a leading provider of advanced network & cybersecurity technologies and the creator of OMNIA, the all-in-one connected cyber resilience solution.

Designed to make enterprise-grade technology accessible to SMEs, OMNIA helps businesses stay securely connected and productive without the cost and complexity of building specialist IT expertise in-house.

OMNIA's flexible, scalable approach meets current IT needs while supporting future growth, offering businesses SMEs an affordable solution designed, managed and supported by experts. By bringing SD-WAN connectivity, SASE cybersecurity, visibility and compliance support together with 24/7 expert support, OMNIA simplifies IT management. Flexible payment options and modular components let SMEs choose what they need now and add sites, users and capabilities as their business grows

- SD-WAN / SASE
- NETWORK RESILIENCE
- CYBER PROTECTION
- VISIBILITY
- COMPLIANCE
- 24x7 SUPPORT

CONNECTED CYBER RESILIENCE

CONNECT | PROTECT | DETECT | RESPOND

Delivering Resilient, Productive Futures for SMEs

As well as eradicating the downtime and disruption the Caro Group was experiencing - and therefore increasing productivity - OMNIA's enterprise-level solution, expert support and re-tech promise has provided this forward-thinking SME with the confidence that their business will remain operational and cyber resilient in the future. With many SME's being important entities within supply chains connected cyber resilience is essential for all their futures.

77% OF SME'S ARE IN SUPPLY CHAINS
CYBER RESILIENCE IS ESSENTIAL

"OMNIA quickly resolved the challenges we faced."



DAVE LOWE
Managing Director, Caro Group

"We had complete confidence in **ATOMNIA** as the masterminds behind their OMNIA product. The rapid and seamless installation of OMNIA quickly resolved the network challenges we faced at Caro, providing a sense of relief to the team that their energies could be refocused into daily productivity without the concern of unreliable connectivity clouding each day.

"In addition, the clear advantages of affordability, security, 24×7 support and the future-proofing agility the solution is enabling company growth are a comfort for this SME company, currently in the process of growth and expansion, knowing that additional sites can be simply added in days rather than weeks expected with a traditional MPLS set-up was of huge appeal."

"Protecting our own data and that of our customers was of paramount importance to us at Caro Group – **OMNIA** not only provides the always-on connectivity that we needed but continually protects us too."

CONNECTED CYBER RESILIENCE ● CONNECT ● PROTECT ● DETECT ● RESPOND

Supporting Caro Group's Sustainability Goals

Caro Group has a staunch approach to sustainability. While their counterparts are yet to achieve even a silver Future Net Zero status, Caro Group has forged ahead in every way necessary to achieve a gold standard Future Net Zero certification, which is soon due to be surpassed with the group reaching platinum status.

Caro had read about ATOMNIA's own green credentials and felt their OMNIA SME solution offered great synergy with Caro's sense of responsibility to the environment. OMNIA's one-intelligent-box solution meant less energy use for Caro Group – delivering further cost-saving benefits, but also benefits for the environment – less hardware also means less CO2, a win-win for a company as ethical as Caro Group.

A Flagship SME Customer – CARO Group: focus on growth & digital transformation

"As the CEO of ATOMNIA, I have witnessed the evolving landscape of challenges that SMEs face every day - balancing growth with limited resources, defending against the same sophisticated cyber threats as large enterprises, and often doing so without the benefit of a dedicated IT team.

That's exactly why we created OMNIA SME: to level the playing field and provide small and medium-sized businesses with a solution that delivers enterprise-grade security, reliability and performance, but with the simplicity and cost-effectiveness that SMEs demand.

Our mission has always been to empower businesses to thrive in a digital-first world, and OMNIA SME embodies that commitment by making robust, intelligent networking accessible to all."

"From day one, our focus has been on understanding the real-world needs of SMEs and delivering a solution that genuinely makes business sense. OMNIA SME is more than just a product -it's a partnership. We handle the complexity so our customers can focus on growth and innovation, confident that their connectivity and security are in expert hands.

For any SME looking to safeguard their operations, streamline their IT and position themselves for future success, OMNIA SME is not only the intelligent choice, providing proven world-leading technologies to SMEs; it's a cost-effective choice, delivered at a price point SMEs can afford, and comes with human-centric support that not only ensures business continuity but growth too.

Anthony Senter, CEO, ATOMNIA